



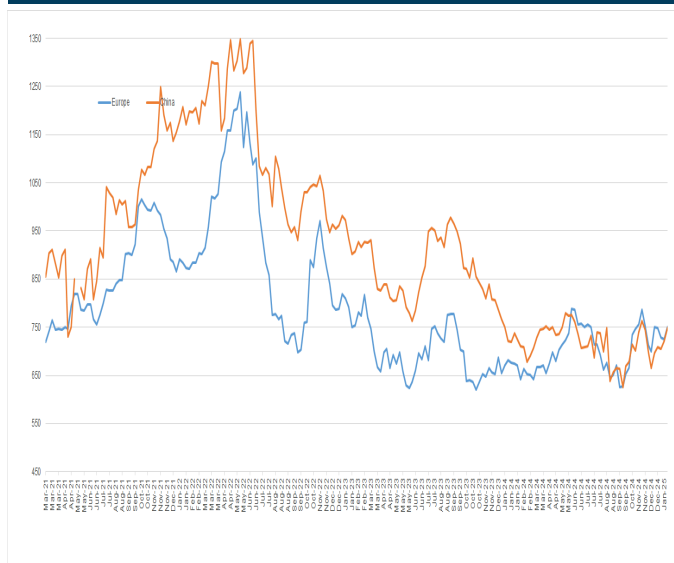
MARKET WIRE

POLITICS ANYONE?

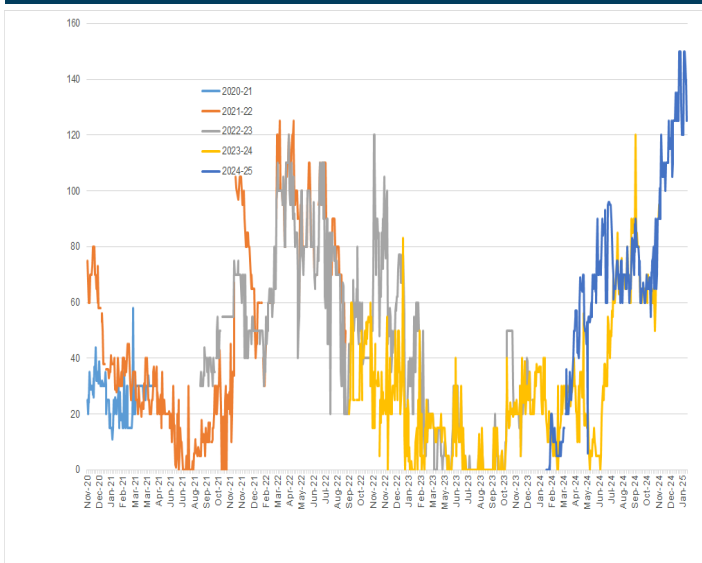


GM CANOLA DATA DASHBOARD

EU-CHINA PRICES (A\$ TRACK EQ.)



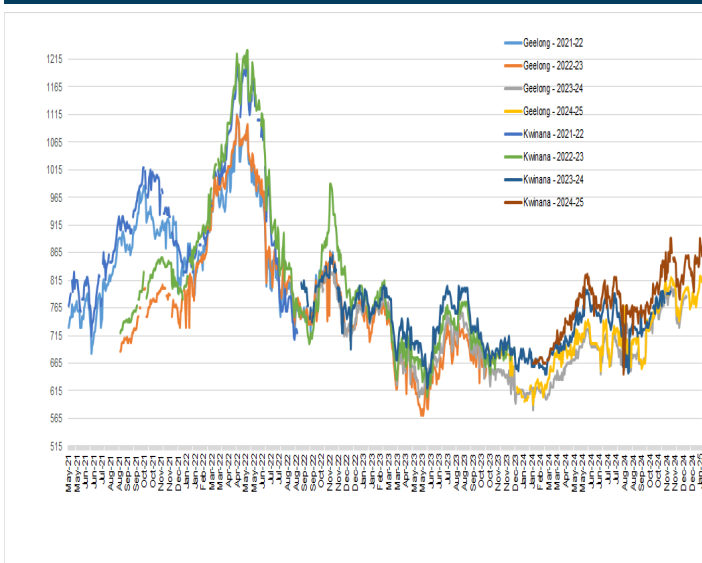
KWINANA GM SPREAD (\$AUD)



2023/24 EXPORT MATRIX ('000 t)

	Australia	Canada	Ukraine	Total	EU-28
Bangladesh	85	130	60	275	-
China	-	3,000	-	3,000	-
EU-28	3,830	900	3,100	8,330	500
Japan	579	1,500	-	2,079	-
Mexico	150	1,000	-	1,150	-
Pakistan	415	300	-	715	-
UAE	477	450	-	927	-
Other	53	270	90	513	100
Total	5,589	7,550	3,250	16,989	600

GEELONG/KWINANA PRICE (\$AUD/t)



PRODUCTION MATRIX

Canola (mmt)	2023/24	2024/25	GM %
Australia	6.139	5.753	46%
EU-28	21.263	18.084	0%
Canada	19.168	18.237	97%
Ukraine	4.500	3.652	0%
Major Exporters	51.070	45.726	44%

TOTAL CANOLA ESTIMATES

2024/25	WA	SA	VIC	NSW	National
Area (kha)	1,541	235	571	883	3,232
Yields (t/ha)	1.37	1.84	2.55	1.66	1.68
Production (kt)	2.791	0.323	1.015	1.622	5.753

*Includes all canola, not just GM varieties

GM CANOLA MARKET REPORT



GM CANOLA SITE BIDS (ISCC)

2024-2025	GrainCorp	Viterra	Louis Dreyfus	Cargill	Centre State
Ardlethan				\$ 666.25	
Ardrossan		\$ 672.14		\$ 633.02	
Balaklava				\$ 660.61	
Barellan				\$ 665.75	
Barnes Crossing			\$ 657.75		
Berrybank	\$ 686.50	\$ 676.50		\$ 681.50	
Boorowa				\$ 669.25	
Bordertown		\$ 655.03		\$ 640.03	
Bowmans		\$ 680.68		\$ 665.68	
Caragabal				\$ 668.00	
Condobolin				\$ 657.25	
Coolamon				\$ 667.75	
Coonalpyn				\$ 647.70	
Cootamundra				\$ 673.75	
Cowra				\$ 663.25	
Cummins		\$ 673.42		\$ 668.42	
Cunningar				\$ 678.75	
Deniliquin	\$ 662.00				
Donald		\$ 654.00		\$ 667.00	
Doon					\$ 640.00
Dunolly	\$ 671.25	\$ 653.25		\$ 673.25	
Edinlilie		\$ 673.80		\$ 668.80	
Elmore				\$ 669.25	
Gladstone (SA)		\$ 673.30		\$ 658.30	
Greenethorpe				\$ 663.50	
Grong Grong				\$ 663.25	
Hamilton	\$ 679.00	\$ 661.00			
Henty	\$ 654.50				
Howlong				\$ 654.00	
Junee				\$ 670.25	

NB* Bids from the market as of 16/1/2025
Refer to bid provider for delivery terms and conditions

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GM CANOLA MARKET REPORT



GM CANOLA SITE BIDS (ISCC)

2024-2025	GrainCorp	Viterra	Louis Dreyfus	Cargill	CHS
Keith				\$ 650.50	
Lakaput					\$ 674.00
Lake Bolac				\$ 675.50	\$ 674.00
Maimuru				\$ 664.50	
Mathoura		\$ 645.00		\$ 667.25	
Matong				\$ 655.75	
Milvale				\$ 673.75	
Moama		\$ 648.00		\$ 669.25	
Narrandera				\$ 661.00	
Nullawil			\$ 660.75		
Numurkah	\$ 668.25	\$ 649.50			
Oaklands	\$ 659.25	\$ 641.25		\$ 661.25	
Owen				\$ 661.93	
Parkes				\$ 668.25	
Piangil			\$ 654.50		
Quandialla				\$ 669.25	
Rainbow	\$ 660.25	\$ 657.25		\$ 662.25	
Red Bend				\$ 666.00	
Roseworthy				\$ 668.35	
Rudall		\$ 665.65		\$ 660.65	
Tabbita				\$ 661.25	
Tailem Bend		\$ 676.33		\$ 661.33	
Tatooon North				\$ 677.50	
Telford			\$ 659.00	\$ 660.25	
Temora				\$ 671.75	
The Rock			\$ 651.75	\$ 654.00	
Tocumwal				\$ 666.00	
Trundle				\$ 652.25	
Tumby Bay		\$ 674.19		\$ 669.19	
Ultima			\$ 642.00		
Werneth		\$ 676.50		\$ 682.50	
Westmere	\$ 674.50	\$ 671.50		\$ 676.50	
Wirrinya				\$ 666.75	
Wolseley				\$ 650.00	
Wycheproof			\$ 652.50		

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GM CANOLA MARKET REPORT



GM CANOLA SITE BIDS (ISCC)

2025-2026	GrainCorp	CHS
Berrybank	\$ 624.50	
Deniliquin	\$ 609.00	
Dunolly	\$ 618.25	
Hamilton	\$ 624.00	
Lakaput		\$ 653.00
Lake Bolac		\$ 653.00
Numurkah	\$ 615.25	
Oaklands	\$ 606.25	
Rainbow	\$ 605.25	
Westmere	\$ 619.50	
Numurkah	\$ 668.25	\$ 649.50
Oaklands	\$ 659.25	\$ 641.25

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GM CANOLA MARKET REPORT



GM CANOLA BIDS (ISCC)

2024-25	Cargill	CBH	GrainCorp	Viterra
Albany	\$ 690.00	\$ 717.00	\$ 715.00	\$ 715.00
Esperance	\$ 685.00	\$ 717.00		\$ 715.00
Geraldton	\$ 715.00	\$ 717.00	\$ 715.00	\$ 715.00
Kwinana	\$ 690.00	\$ 727.00	\$ 715.00	\$ 735.00
Port Adelaide	\$ 672.00			\$ 695.00
Port Pirie	\$ 658.25			
Port Lincoln	\$ 680.00			\$ 685.00

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Local market update



Harvest is all wrapped up and as the market returns from summer holidays, we will promptly see the focus shift to exporting the crop and getting ready to plant the 2025 crop.

WA: WA canola bounced this week on the back of global strength reaching the \$900 FIS market once again. Markets remain volatile due to global market uncertainty, but the tightness of non-GM canola around the globe remains evident. GM prices in the west continue to languish non-GM by \$140-150/t in sympathy with the wide global spread between Canada and Europe.

WA export pace is flying along well in all commodities. Canola has 1.2 mt shipped or on the lineups through February. We will expect to see a chunk of new nominations to come in February.

New crop canola prices are still poorly defined in the west. In the current environment, we can expect non-GM price discounts for 25/26 to be in the \$100/t range vs. 24/25, expected to come in around \$800 FIS or below for now. With more normality in the global market, the GM spread should narrow up a bit, but we do have a lot of policy risk around Canada and the USA to play out still.

NSW/VIC/SA: East coast prices also followed the bump up, getting to \$820 port with the GM spread remaining around the \$120/t level.

Export pace in the east cost is also humming along nicely, with over 1 mt shipped or about to be.

New crop prices are a touch more defined in the east coast but are still light on for participants. We expect this to quickly change with everyone back from holidays later in January and the focus shifting to securing new season supply. With port prices sitting at \$730-740 for non-GM vs. wheat at \$335, then we should see decent interest in planting canola, moisture depending. The GM spread is still sitting \$80-90 under non-GM at this very early stage, so it will be interesting to see the market balance this up with farmer intentions closer to the planting window.

Global market update



The global market continues to show a huge amount of volatility. In the last half of December, we saw the market lose a lot of energy and European futures fall 50 Euros. Then regaining 50 Euros in the new year. February Matif futures are flirting with the 900 Euro highs again and Canadian futures have continued their steady grind higher.

The firmer tone has come from a few sources; higher energy markets, supporting biodiesel prices and a solid global vegetable oil market. Led by a tight US soybean situation and decent export demand.

On the flip side, the bears have been focusing on the policy impacts that the Trump government will bring, following inauguration day on the 20th of January.

The USDA last week, pulled some bullish surprises on the market. Cutting old crop production and leading to 80mbu lower than expected carryout at 380mbu, under the magical 400mbu mark, taking stocks to use is sub 10%.

In Argentina weather is becoming a concern. Subsoil moisture is well below normal and both the bean and corn crops are under stress after a run of above normal temperatures. With the USA well committed and a tighter supply and demand now on the table thanks to updates from the USDA, there is a decent amount of pressure on South America to pull through. There is some rain forecasted for Argentina, but more is needed to steady the bullish enthusiasm there. Brazil is on the wetter side, but the attention is firmly on Argentina for the coming weeks. The USDA is yet to factor in any significant impacts of the current South American weather in its production estimates.

Looking further ahead, many market participants are seeing a tight vegetable oil market through 2025 thanks to strong demand. Due to increasing biofuel mandates (Indonesia, Europe) and production challenges for palm oil in Indonesia and Malaysia.

Demand in India remains strong. Whilst China has been a strong buyer of Canadian canola in recent months, the jury is still out on the ability of the Chinese economy to continue to warrant growth in vegetable oil consumption. The big swinging factors for demand are all political for now as we talk through some of the scenarios below in this week's case study.

CASE STUDY – Politics anyone?



We had a lot going on in 2024 with plenty of volatility. 2025 has started in a busy fashion, with the expectation that things will really fire up in the coming weeks thanks to the enormous number of political factors at play, along with the aggressive nature in which the political game is set up to be played.

President Trump is to be inaugurated on Monday the 20th of January. Trump and his government have already been more than happy to comment on what policy shifts they intend to make. Putting large scale tariffs on Canadian imports is a key topic. A tariff on canola oil exports to the USA will put a big hole in Canadian demand. Canadian crush capacity has rapidly expanded in response to the growth in the USA biofuel mandates and a punitive tax will clearly not bode well for those expansion plans. That said, the 24/25 campaign has already seen a chunk of the exportable surplus make its way to the market and whilst it will surely have an impact, a lot of that is already priced in.

In the background we also have China and Canada having a disagreement about trade. This has taken a back seat in recent months since the Trump election. Conflicts based around Canada placing import tariffs on Chinese electric vehicles (among other things) and China retaliating saying they will place anti-dumping tariffs on Canadian canola seed. Up until now, these threats have not been implemented but are well and truly on the table.

The next layer is regardless of what the USA do with Canada. Does the USA make overall changes to its biofuel policy that impacts total vegetable oil demand?

Scenario 1 says that if the USA follow through on its threats against Canada, then Canada is less worried about taxing China and protecting Elon's EV market, instead China and Canada work more closely and canola continues to flow.

Scenario 2 says that if the USA and Canada work something out, it will be on the proviso that Canada joins the "fight" against China. Canada gets access to the USA but likely loses access to China. Australia may have an opening here.

It is unlikely that Canada loses both China and USA, and just as unlikely they have open access to both markets. Both scenarios suggest the Canadian farmer is likely to respond by lower planting of canola this spring, nervous about the tariffs. A lower plant for canola and the demand of one key market is likely enough for 2025 given the global tightness. If the USA reduces the biofuel mandate, then we get a more balanced global canola supply and demand, otherwise fireworks continue.

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